

Regulatory Relations

AT&T Florida A1&I FIORIUA 150 South Monroe St. Suite 400 Tallahassee, FL 32301

T: 850-577-5550 F: 850-224-5073 Jerry.Hendrix@att.com www.att.com

December 31, 2007

Beth Salak, Director Competitive Markets and Enforcement Attn: Tariff Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850

Dear Ms. Salak:

Pursuant to Florida Statute 364.051, attached for filing with the Commission are the following pages of the General Subscriber Service Tariff:

General Subscriber Service Tariff

Section A2 - Third Revised Page 35.6.20

- Third Revised Page 35.6.20.1

- Third Revised Page 35.6.20.2

The purpose of this filing is to provide for the Key Customer Promotion. This Special Promotion will begin on January 1, 2008 and end on December 31, 2008.

Acknowledgment, date of receipt and authority number of this filing are requested.

Your consideration and approval will be appreciated.

Yours very truly,

Jerry D. Hendrix (mrs)

Regulatory Vice President

Attachments



Promotion Description

Key Customer Promotion

Overview

The Key Customer Promotion promotion is scheduled to begin on January 1, 2008 and end on December 31, 2008. This program is available to existing AT&T customers in the nine (9) state AT&T Southeast region that are located in specified wire centers within each state. The Key Customer Program will offer discounts on the Subscriber's bill. Subscribers must sign a 24 or 36 month term agreement to participate in the Program to receive the discounts specified. Subscriber agrees to pay the applicable AT&T rates or charges set forth in the Service Descriptions & Price Lists or the applicable tariff or other notice, as the case may be, subject to discounts provided under this Agreement. Subscriber agrees that rates or prices may change over the term, but the discount is fixed based on the term selected.

Promotion Specifics

Program Eligibility:

- Available to existing AT&T business customers subscribing to local exchange service.
- Monthly Billed AT&T Charges for local exchange services for Subscriber's location must be a minimum of \$75 (excluding hunting, analog private line, certain usage based services, PRI, BIS-T1, BIS-PRI, and Metro Ethernet charges) to receive the discounts.
- Subscriber's location must be located in specified wire centers.
- Complete Choice for Business Package subscribers are not eligible to receive the hunting discount.
- Subscriber must sign a 24 or 36 month term agreement to receive the discounts.

Program Elements:

- Subscriber will earn for each such month of the term a discount in an amount equal to the applicable discount percentage multiplied by the Subscriber's Monthly Billed AT&T Charges; in addition, if applicable, Subscriber will earn for each month of the term a Hunting Discount for Hunting Service equal to the applicable Hunting Discount percentage multiplied by the Subscriber's hunting charge.
- Discount(s): Specified % of Subscriber's total Monthly Billed AT&T Charges for local exchange service to the customer (TBR) based upon rates or prices provided in the Service Descriptions & Price Lists, under General Exchange Price Lists and Private Line Price Lists, or the GSST (A) and Private Line (B) tariffs (in tariffed states).

Monthly Billed AT&T Local Service Charges	24 Month Term	36 Month Term
The price of one Business Line Class of Service to \$249.99	10%	20%
Charges in excess of \$250.00	10%	25%
Hunting Discount	50%	100%

- The term "Monthly Billed AT&T Charges" means Subscriber monthly billed AT&T local service charges at qualifying locations for AT&T services that are local services as set forth in the Service Descriptions & Price Lists, under General Exchange Price List and Private Line Price List (or the GSST A and Private Line B tariffs in tariffed states), excluding: Non-Program Services, other non-regulated charges (other regulated charges in tariffed states), other fees or surcharges, taxes, non-state tariffed charges, certain usage based services, late payment charges, charges billed pursuant to federal or state access service tariffs, charges collected on behalf of municipalities (including, but not limited to services for 911 service and dual party relay services), and charges for services provided by other companies. (For example charges excluded include, but are not limited to, charges for AT&T Long Distance, Inc., AT&T® Fast Access® Business DSL, AT&T® Dedicated Internet Access Service, AT&T Advertising and Publishing Corporation or Cingular Wireless®).
- Subscribers who participate in the Program and also subscribe to new service during the term,

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will not be billed for the line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents, and trunks).

- Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in an eligible location and meets the revenue requirement.
- Should Subscriber's charges decrease below \$75, the Subscriber will not receive the discount until the Subscriber's monthly charges meet this minimum TBR amount (\$75).
- The applicable discount(s) for any given month will appear as a credit in the Rewards and Discounts section of the Subscriber's bill in a subsequent billing period, usually within one or two billing cycles. Subscriber will receive the discount associated with Subscriber's Monthly Billed AT&T Charges (in tariffed states as defined in the applicable tariffs) for the respective month in each state while this term agreement is in effect.
- Participation in the Program begins on the date the Subscriber commits to a term agreement and AT&T accepts (unless voided by AT&T). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that AT&T completes the Subscriber's term agreement order.
- In the event the Subscriber terminates the Subscriber agreement, the Subscriber agrees to pay termination charges to AT&T as provided below based upon the number of months remaining on the term. Similarly, if the Subscriber's AT&T local exchange service decreases below a business line class of service (e.g. Remote Call Forwarding) at any time during the term, the Subscriber will be deemed to have terminated the term agreement, and the Subscriber agrees to pay termination charges to AT&T as provided below based upon the number of months remaining on the term. These charges will appear on a subsequent bill or, if applicable, on the Subscriber's final bill as a charge in the OC&C section. Payment of this charge does not release the Subscriber from other previous amounts owed to AT&T.

Set charge to be multiplied by number of months remaining on term after disconnect: \$30

- Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue requirement may have all locations participate as long as it is billed under the same account and at least one location is located in a specified wire center.
- Unless the Subscriber notifies AT&T in writing of its intent not to renew for another like term under the Program at least 60 days prior to expiration, then upon expiration of the initial term, the Subscriber term agreement shall automatically renew for another term as initially selected. AT&T will provide written and/or verbal reminders to the Subscriber of the Subscriber term agreement expiration date and the automatic renewal provision beginning approximately 180 days prior to its expiration depending upon the Subscriber's billing cycle. If the Subscriber does not renew the Subscriber agreement for another term or at the expiration of the renewed term, the Subscriber agrees to pay the published rate or prices of the full tariffed charges for services.
- In tariffed states, the term agreement is subject to and controlled by the provisions of AT&T's lawfully filed tariffs, including any changes therein as may be made from time to time; in detariffed states this Program and the Subscriber Agreement is controlled by the terms set forth in the Agreement.

Program Restrictions:

- Program discounts as well as Hunting Discounts (for hunting service) apply only to Monthly Billed AT&T charges within a state, not across states.
- Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this Program.
- Complete Choice for Business Package subscribers may participate in the Program, but are not eligible to receive the Hunting Discount.
- This Program may not be used concurrently with any previous or existing local exchange service term agreement programs, unless otherwise stated.
- However, Subscribers currently participating under an existing AT&T Small Business Program local exchange term agreement may migrate to this Program without incurring any termination liability from the existing program if the Subscriber has twelve (12) months or less remaining under the existing term agreement for local exchange services with AT&T, and the Subscriber

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agrees to the AT&T Small Business Key Customer local exchange term agreement that provides for an equal or greater number of business access lines than under their existing local exchange term agreement. The new local exchange service term agreement will be based upon monthly business access line rates in effect at the time the new local exchange service term agreement is effective.

- Analog Private Line, certain usage based services, PRI, BIS-T1, BIS-PRI, or Metro Ethernet services will not be included in qualifying revenue under this program or entitled to discounts for the related revenues.
- AT&T reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this Program for the remaining term of their term agreement.
- This AT&T Key Customer Program Subscriber shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.
- Subscriber understands that their signature on the Key Customer Program Agreement constitutes the Subscriber's enrollment in the AT&T Key Customer Program under this agreement and the applicable tariffs; the signatory must have authority to commit their company to the term agreement.
- Subscriber and AT&T acknowledge and agree that to the extent the services to which Subscriber subscribes under this Agreement are deregulated or detariffed, all references to "AT&T's General Subscriber Services Tariff," "AT&T tariffs," "BellSouth tariffs," "AT&T's lawfully filed tariffs," or any other references to BellSouth or AT&T's tariffs on file with the appropriate regulatory authority shall be deemed references to agreed contract terms and conditions identical to those set forth in the applicable tariff for services subscribed by Subscriber as such tariffs existed as of the effective date of deregulation or detariffing. Such tariffed term and conditions are incorporated by reference as if fully included herein.

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TELECOMMUNICATIONS, INC.

35.6.20

FLORIDA

ISSUED: December 31, 2007 ISSUED: December 15, 2006

EFFECTIVE: January 1, 2008 EFFECTIVE: January 1, 2007

Cancels Second Revised Page 35.6.20 Cancels First Revised Page

BY: Marshall M. Criser III, President -FL Miami, Florida

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of Promotion (DELETED)	Service	Description			Period Authority
BellSouth's AT&T Florida Service Territory – From Central Office where services are available	BellSouth 2007-Key Customer Promotion	This promotion is available to existing Beat AT&T Southeast region that are located in Customer Program will offer discounts on month term agreement to participate in the agrees to pay the applicable BellSouth-A2 Price Lists or the applicable tariff or other under this Agreement; Subscriber agrees discount is fixed based on the term selected.	n specified wire centers wented the Subscriber's bill. Subscriber's bill. Subscriber's bill. Subscriber's bill. Subscriber's bill. Subscriber's bill. Subscriber of center of the subscriber of	ithin each state. The Key bscribers must sign a 24 or 36- iscounts specified. Subscriber orth in the Service Descriptions & e, subject to discounts provided	01/01/07 01/01/08 to 12/31/07 12/31/08
		Program EligibilityAvailable to existing BellSouth AT&T	nuciness customers subscr	ihing to local eychange service	
		Monthly Billed BellSouth <u>AT&T</u> Charg be <u>a minimum of</u> between seventy-five d (excluding hunting, analog private line, or Metro Ethernet charges) to receive the dis	ges for local exchange serv ollars (\$75) to five thousa ertain usage based service	ices for Subscriber's location must nd four hundred dollars (\$5,400) -	t
		Subscriber's location must be located in	specified wire centers.		
		Complete Choice for Business Package	subscribers are not eligible	e to receive the hunting discount.	
		Subscriber must sign a 24 or 36 month t	term agreement to receive	the discounts.	
		Program Elements			
		Subscriber will earn for each such mont discount percentage multiplied by the Sub addition, if applicable, Subscriber will ear Hunting Service equal to the applicable H hunting charge.	oscriber's Monthly Billed rn for each month of the te	BellSouth AT&T Charges; in erm a Hunting Discount for	
		Discount(s): Specified % of Subscriber'	s total Monthly Pilled Pol	IS outh ATAT Charges for local	
		exchange service to the customer (TBR) l Descriptions and Price Lists, under Gener GSST (A) and Private Line Services (B) t	based upon rates or prices ral Exchange Price Lists at	provided in the Service	
		GSS1 (A) and Filvate Line Services (B) (tariris (in tariried states).		
		Monthly Billed BellSouth AT&T Local Service Charges	24 Month_Term	36 Month_Term	
		The price of one (1) Business Line Class of Service to \$75 - \$249.99	10%	20%	
		Charges in excess of \$250 – \$5400	10%	25%	
		Hunting Discount	50%	100%	
		The term "Monthly Billed BellSouth-A1 <u>AT&T</u> local service charges at qualifying services as set forth in the Service Descri and Private Line Price Lists (or the GSST) excluding Non-Program Services, other n states), other fees or surcharges, taxes, no	locations for BellSouth <u>A</u> ptions and Price Lists, unc Γ (A) and Private Line Ser on-regulated charges (other	<u>T&T</u> services that are local ler General Exchange Price Lists vices (B) tariffs in tariffed states), er regulated charges in tariffed	

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GENERAL SUBSCRIBER SERVICE TARIFF

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TELECOMMUNICATIONS, INC.

35.6.20

FLORIDA

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BY: Marshall M. Criser III, President -FL Miami, Florida

payment charges, charges billed pursuant to federal or state access service tariffs, charges collected on behalf of municipalities (including, but not limited to services for 911 service and dual party relay services), and charges for services provided by other companies. (For example charges excluded include, but are not limited to, charges for BellSouth-AT&T Long Distance, Inc., BellSouth-AT&T Fast Access Business DSL, BellSouth-AT&T Dedicated Internet Access Service, BellSouth-AT&T Advertising and Publishing Corporation or Cingular-AT&T Wireless®)

GENERAL SUBSCRIBER SERVICE TARIFF Third Revised Page 35.6.20.1 Second Revised

Page 35.6.20.1

TELECOMMUNICATIONS, INC.

35.6.20.1

FLORIDA

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Period

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BY: Marshall M. Criser III, President -FL

Miami, Florida

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

	Area of	Service	Description	Authority
	Promotion (DELETED)	(cont'd)		(D)
		BellSouth 2007 Key Customer Promotion (Cont'd)	-Subscribers who participate in the Program and also subscribe to new service during the term, will not be billed for the line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents, and trunks).	(N)
	Territory – From Central Office where		Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in an eligible location and meets the revenue requirement.	(N)
	services are available		Should Subscriber's charges decrease below seventy five dollars (\$75), the Subscriber will not receive the discount until the Subscriber's monthly charges meet this minimum TBR amount seventy five dollars (\$75).	(N)
			-Should Subscriber's charges exceed the five thousand four hundred dollars (\$5,400) threshold, the Subscriber will only receive the maximum discount allowed under this Program for monthly charges up to five thousand four hundred dollars (\$5,400). (DELETED)	
l				
			The applicable discount(s) for any given month will appear as a credit in the Rewards and Discounts section of the Subscriber's bill in a subsequent billing period, usually within one (1) or two (2) billing cycles. Subscriber will receive the discount associated with Subscriber's Monthly Billed BellSouth <u>AT&T</u> Charges (in tariffed states as defined in the applicable BellSouth tariffs) for the respective month in each state while this term agreement is in effect.	(N) (T)
I			Participation in the Program begins on the date the Subscriber commits to a term agreement and BellSouth-AT&T	(N)
			accepts (unless voided by <u>BellSouthAT&T</u>). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that <u>BellSouthAT&T</u> completes the Subscriber's term agreement order.	<u>(T)</u>
1			agreement order.	(N)
 			In the event the Subscriber terminates the Subscriber agreement, the Subscriber agrees to pay termination charges to BellSouth AT&T as provided below based upon the number of months remaining on the term. Similarly, if the Subscriber's BellSouth AT&T local exchange service decreases below a business line class of service (e.g. Remote Call Forwarding) at any time during the term, the Subscriber will be deemed to have terminated the term agreement, and the Subscriber agrees to pay termination charges to BellSouth AT&T as provided below based upon the number of months remaining on the term. These charges will appear on a subsequent bill or, if applicable, on the Subscriber's final bill as a charge in the Other Charges and Credits (OC&C) section. Payment of this charge does not release the Subscriber from other previous amounts owed to BSTAT&T. Set charge to be multiplied by number of months remaining on term after disconnect: \$30	(T)
			disconnect. \$50	(14)
[Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue requirement may have all locations participate as long as it is billed under the same account and at least one location is located in a specified wire center.	(N)
			Unless the Subscriber notifies BellSouth AT&T in writing of its intent not to renew for another like term under the Program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the Subscriber term agreement shall automatically renew for another term as initially selected. BellSouth AT&T will provide written and/or verbal reminders to the Subscriber of the Subscriber term agreement expiration date and the automatic renewal provision beginning approximately one hundred and eighty (180) days prior to its expiration depending upon the Subscriber's billing cycle. If the Subscriber does not renew the Subscriber agreement for another term or at the expiration of the	
			renewed term, the Subscriber agrees to pay the published rate or prices of the full tariffed charges for services.	(N)

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TELECOMMUNICATIONS, INC.

35.6.20.1

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BY: Marshall M. Criser III, President -FL

Miami, Florida

--In tariffed states, the term agreement is subject to and controlled by the provisions of BellSouthAT&T slawfully filed tariffs, including any changes therein as may be made from time to time; in detariffed states this Program and the Subscriber Agreement is controlled by the terms set forth in the Agreement.

(T)

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TELECOMMUNICATIONS, INC.

35.6.20.2

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Period

BY: Marshall M. Criser III, President -FL Miami, Florida

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

	Area of	Service	Description	Authority	
ı	Promotion (DELETED) (cor	.42d)		(T	D)
	BellSouth's	BellSouth	Program Restrictions		V)
	AT&T Florida	2007-Key	Program discounts as well as Hunting Discounts (for hunting service) apply only to Monthly Billed BellSouth		V)
Servio From Office servio	Service Territory - From Central	Customer Promotion	AT&T charges within a state, not across states.		<u>T)</u>
	Office where services are available	(Cont'd)	Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this promotion.	4)	N)
	avanable		Complete Choice for Business Package subscribers may participate in the Program, but are not eligible to receive the Hunting Discount.	4)	V)
			Subscribers with aggregate annual billing, per state of BellSouth services exceeding sixty five thousand	(1)	N)
			dollars (\$65,000) at the time of enrollment, are not eligible to participate in this promotion.(DELETED)	<u>(I</u>	D)
			This promotion may not be used concurrently with any previous or existing local exchange service term agreement programs, unless otherwise stated.	(1)	V)
			However, Subscribers currently participating under an existing BellSouth-AT&T Small Business Promotion	(1)	N)
			local exchange term agreement may migrate to this promotion without incurring any termination liability from	(T)
l			the existing program if the Subscriber has twelve (12) months or less remaining under the existing term election		
			agreement for local exchange services with $\underline{BellSouth}\underline{AT\&T}$, and the Subscriber agrees to the $\underline{BellSouth}\underline{AT\&T}$		
			Small Business Key Customer local exchange term agreement that provides for an equal or greater number of		
			business access lines than under their existing local exchange term agreement. The new local exchange service term agreement will be based upon monthly business access line rates in effect at the time the new local exchange service term agreement is effective.		
			Analog Private Line, certain usage based services, PRI, BIS-T1, BIS-PRI, or Metro Ethernet services will not be included in qualifying revenue under this program or entitled to discounts for the related revenues.	4)	V)
l			BellSouthAT&T reserves the right to terminate this program at any time; provided, however, that Subscribers	(1)	N)
			participating in the program will continue to receive this promotion for the remaining term of their term agreement.		<u>T)</u>
l			This BellSouth 2007 AT&T Key Customer Program Agreement shall not be altered, modified or amended in	(1)	V)
			any respect; any Subscriber changes have no effect.		<u>T)</u>
			Subscriber understands that their signature on the Key Customer Program Agreement constitutes the	(1)	N)
			Subscriber's enrollment in the BellSouth 2007 AT&T Key Customer Promotion under this agreement and the	(<u>T)</u>
l			applicable tariffs; the signatory must have authority to commit their company to the term agreement.		
			Subscriber and BellSouth AT&T acknowledge and agree that to the extent the services to which Subscriber	(1)	V)
			subscribes under this Agreement are deregulated or detariffed, all references to "BellSouthAT&T"s General	(0	C)
l			Subscriber Services Tariff," "AT&T tariffs," "BellSouth tariffs," "BellSouth AT&T's lawfully filed tariffs," or		
			any other references to BellSouth's or AT&T's tariffs on file with the appropriate regulatory authority shall be		
			deemed references to agreed contract terms and conditions identical to those set forth in the applicable tariff for		
			services subscribed by Subscriber as such tariffs existed as of the effective date of deregulation or detariffing.		
			Such tariffed term and conditions are incorporated by reference as if fully included herein. To the extent there		
1 1	AT&T and BallS	outh marks con	tained harpin and as set forth in the trademarks and service marks section of the Ball South Tariff are oxyged by AT&T	Intellectual	

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TELECOMMUNICATIONS, INC.

35.6.20.2

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BY: Marshall M. Criser III, President -FL

Miami, Florida

exists a conflict between the terms set forth herein and those incorporated by reference, the terms set forth herein shall control.

BELLSOUTH TELECOMMUNICATIONS, INC. **FLORIDA**

ISSUED: December 31, 2007

BY: Marshall M. Criser III, President -FL

Miami, Florida

Third Revised Page 35.6.20 Cancels Second Revised Page 35.6.20

EFFECTIVE: January 1, 2008

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

The following promotions are on file with the Commission: (Cont'd)

Area of Promotion Service Key Customer AT&T Florida Promotion Service Territory -From Central Office where services are available

Description

This promotion is available to existing AT&T customers in the nine (9) state AT&T Southeast region that are located in specified wire centers within each state. The Key Customer Program will offer discounts on the Subscriber's bill. Subscribers must sign a 24 or 36-month term agreement to participate in the program to receive the discounts specified. Subscriber agrees to pay the applicable AT&T rates or charges set forth in the Service Descriptions & Price Lists or the applicable tariff or other notice, as the case may be, subject to discounts provided under this Agreement; Subscriber agrees that rates or prices may change over the term, but the discount is fixed based on the term selected.

Period Authority 01/01/08

to 12/31/08

Program Eligibility

--Available to existing **AT&T** business customers subscribing to local exchange service.

(T)

(C)

(C)

- --Monthly Billed AT&T Charges for local exchange services for Subscriber's location must be a minimum of seventy-five dollars (\$75)) (excluding hunting, analog private line, certain usage based services, PRI, BIS-T1, BIS-PRI and Metro Ethernet charges) to receive the discounts.
- --Subscriber's location must be located in specified wire centers.
- --Complete Choice for Business Package subscribers are not eligible to receive the hunting discount.
- --Subscriber must sign a 24 or 36 month term agreement to receive the discounts.

Program Elements

--Subscriber will earn for each such month of the term a discount in an amount equal to the applicable discount percentage multiplied by the Subscriber's Monthly Billed AT&T Charges; in addition, if applicable, Subscriber will earn for each month of the term a Hunting Discount for Hunting Service equal to the applicable Hunting Discount percentage multiplied by the Subscriber's hunting charge.

(T)

--Discount(s): Specified % of Subscriber's total Monthly Billed AT&T Charges for local exchange service to the customer (TBR) based upon rates or prices provided in the Service Descriptions and Price Lists, under General Exchange Price Lists and Private Line Price Lists, or the GSST (A) and Private Line Services (B) tariffs (in tariffed states).

(T)

(C)

Monthly Billed AT&T Local Service	24 Month Term	36 Month Term
Charges		
The price of one (1) Business Line	10%	20%
Class of Service to \$249.99		
Charges in excess of \$250	10%	25%
Hunting Discount	50%	100%

-- The term "Monthly Billed AT&T Charges" means Subscriber monthly billed AT&T local service charges at qualifying locations for AT&T services that are local services as set forth in the Service Descriptions and Price Lists, under General Exchange Price Lists and Private Line Price Lists or the GSST (A) and Private Line Services (B) tariffs in tariffed states, excluding Non-Program Services, other non-regulated charges (other regulated charges in tariffed states), other fees or surcharges, taxes, non-state tariffed charges, certain usage based services, late payment charges, charges billed pursuant to federal or state access service tariffs, charges collected on behalf of municipalities (including, but not limited to services for 911 service and dual party relay services), and charges for services provided by other companies. (For example charges excluded include, but are not limited to, charges for AT&T Long Distance, Inc., AT&T Fast Access Business DSL, AT&T Dedicated Internet Access Service, AT&T Advertising and Publishing Corporation or AT&T Wireless)

(T)

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FLORIDA

ISSUED: December 31, 2007 BY: Marshall M. Criser III, President -FL

Miami, Florida

EFFECTIVE: January 1, 2008

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of	Service	Description	Period Authority
Promotion AT&T Florida Service Territory – From Centra Office where services are	Key Customer Promotion (Cont'd)	-Subscribers who participate in the Program and also subscribe to new service during the term, will not be billed for the line connection charges associated with the service order. This will include the Line Connection Charge (first and additional lines, line equivalents, and trunks).	(T)
		Subscribers with multi-locations that are BTN'd or CLUB billed may have all locations participate as long as one location is in an eligible location and meets the revenue requirement.	
available		Should Subscriber's charges decrease below seventy five dollars (\$75), the Subscriber will not receive the discount until the Subscriber's monthly charges meet this minimum TBR amount seventy five dollars (\$75).	
		(DELETED)	(D)
		The applicable discount(s) for any given month will appear as a credit in the Rewards and Discounts section of the Subscriber's bill in a subsequent billing period, usually within one (1) or two (2) billing cycles. Subscriber will receive the discount associated with Subscriber's Monthly Billed <i>AT&T</i> Charges (in tariffed states as defined in the applicable BellSouth tariffs) for the respective month in each state while this term agreement is in effect.	(T)
		Participation in the Program begins on the date the Subscriber commits to a term agreement and $AT\&T$ accepts (unless voided by $AT\&T$). Depending on the Subscriber's billing cycle, the term may begin in the current month or the month following, or the billing cycle that $AT\&T$ completes the Subscriber's term agreement order.	(T)
		In the event the Subscriber terminates the Subscriber agreement, the Subscriber agrees to pay termination charges to $AT\&T$ as provided below based upon the number of months remaining on the term. Similarly, if the Subscriber's $AT\&T$ local exchange service decreases below a business line class of service (e.g. Remote Call Forwarding) at any time during the term, the Subscriber will be deemed to have terminated the term agreement, and the Subscriber agrees to pay termination charges to $AT\&T$ as provided below based upon the number of months remaining on the term. These charges will appear on a subsequent bill or, if applicable, on the Subscriber's final bill as a charge in the Other Charges and Credits (OC&C) section. Payment of this charge does not release the Subscriber from other previous amounts owed to $AT\&T$. Set charge to be multiplied by number of months remaining on term after disconnect: \$30	(T)
		Subscribers with Centrex, MultiServ and ESSX with SLAs not meeting the per location revenue requirement may have all locations participate as long as it is billed under the same account and at least one location is located in a specified wire center.	
		Unless the Subscriber notifies AT&T in writing of its intent not to renew for another like term under the Program at least sixty (60) days prior to expiration, then upon expiration of the initial term, the Subscriber term agreement shall automatically renew for another term as initially selected. AT&T will provide written and/or verbal reminders to the Subscriber of the Subscriber term agreement expiration date and the automatic renewal provision beginning approximately one hundred and eighty (180) days prior to its expiration depending upon the Subscriber's billing cycle. If the Subscriber does not renew the Subscriber agreement for another term or at the expiration of the renewed term, the Subscriber agrees to pay the published rate or prices of the full tariffed charges for services.	(T)
		In tariffed states, the term agreement is subject to and controlled by the provisions of <i>AT&T</i> 's lawfully filed tariffs, including any changes therein as may be made from time to time; in detariffed states this Program and the Subscriber Agreement is controlled by the terms set forth in the Agreement.	(T)

Third Revised Page 35.6.20.2 Cancels Second Revised Page 35.6.20.2

EFFECTIVE: January 1, 2008

BELLSOUTH
TELECOMMUNICATIONS, INC.
FLORIDA

ISSUED: December 31, 2007

BY: Marshall M. Criser III, President -FL

Miami, Florida

A2. GENERAL REGULATIONS

A2.10 Special Promotions (Cont'd)

A2.10.2 Descriptions (Cont'd)

A. The following promotions are on file with the Commission: (Cont'd)

Area of	Service	Description	Period Authority	
Promotion AT&T Florida Service Territory From Central Office where		Program RestrictionsProgram discounts as well as Hunting Discounts (for hunting service) apply only to Monthly Billed AT&T charges within a state, not across states.		(T) (T)
services are available		Subscribers participating in a Product Level or Volume and Term CSA are NOT eligible to participate in this promotion.		
		Complete Choice for Business Package subscribers may participate in the Program, but are not eligible to receive the Hunting Discount.		
		(DELETED)		(D)
		This promotion may not be used concurrently with any previous or existing local exchange service term agreement programs, unless otherwise stated.		
		However, Subscribers currently participating under an existing $AT\&T$ Small Business Promotion local exchange term agreement may migrate to this promotion without incurring any termination liability from the existing program if the Subscriber has twelve (12) months or less remaining under the existing term election agreement for local exchange services with $AT\&T$, and the Subscriber agrees to the $AT\&T$ Small Business Key Customer local exchange term agreement that provides for an equal or greater number of business access lines than under their existing local exchange term agreement. The new local exchange service term agreement will be based upon monthly business access line rates in effect at the time the new local exchange service term agreement is effective.		(T)
		Analog Private Line, certain usage based services, PRI, BIS-T1, BIS-PRI, or Metro Ethernet services will not be included in qualifying revenue under this program or entitled to discounts for the related revenues.		
		AT&T reserves the right to terminate this program at any time; provided, however, that Subscribers participating in the program will continue to receive this promotion for the remaining term of their term agreement.		(T)
		This $AT\&T$ Key Customer Program Agreement shall not be altered, modified or amended in any respect; any Subscriber changes have no effect.		(T)
		Subscriber understands that their signature on the Key Customer Program Agreement constitutes the Subscriber's enrollment in the <i>AT&T</i> Key Customer Promotion under this agreement and the applicable tariffs; the signatory must have authority to commit their company to the term agreement.		(T)
		Subscriber and AT&T acknowledge and agree that to the extent the services to which Subscriber subscribes under this Agreement are deregulated or detariffed, all references to "AT&T"s General Subscriber Services Tariff," "AT&T tariffs," "BellSouth tariffs," "AT&T"s lawfully filed tariffs," or any other references to BellSouth or AT&T's tariffs on file with the appropriate regulatory authority shall be deemed references to agreed contract terms and conditions identical to those set forth in the applicable tariff for services subscribed by Subscriber as such tariffs existed as of the effective date of deregulation or detariffing. Such tariffed term and conditions are incorporated by reference as if fully included herein.		(C)